



**Head of Reinsurance**  
*Cincinnati, OH*



**CORE**  
SPECIALTY

# THE CORE SPECIALTY ADVANTAGE

Core Specialty offers a diversified range of property and casualty insurance products for small to mid-sized businesses. From underwriting offices spanning the U.S., the Company focuses on niche markets, local distribution, and superior underwriting knowledge, offering traditional as well as innovative insurance solutions to meet the needs of its customers and brokers. Core Specialty is an insurance holding company operating through StarStone Specialty Insurance Company, a U.S. excess and surplus lines insurer, and StarStone National Insurance Company, a U.S. admitted markets insurer. The Company is rated A- (Excellent) by AM Best.

## CONTACT US

For more information, please contact:

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# CORE SPECIALTY

## Essential Duties and Responsibilities: (Position based in Cincinnati, OH)

The overarching purpose will be to serve as central point of contact for reinsurers and LOB leaders while also assisting the business unit leaders in selecting RI brokers and executing their placements. The responsibility of the RI programs is with BU leaders.

## Role Purpose:

- Develop and own the reinsurance framework and guidelines
- Develop a reinsurance strategy for the organization
- Manage overall reinsurance relationships with key strategic reinsurers
- Oversee the process and governance over reinsurance purchasing
  - Own and lead placement of specific treaties
  - Coordinate the placement of reinsurance to ensure underwriting divisions meet company objectives
  - Assist the underwriting divisions in developing reinsurance submission packages that represent underwriting strategy and coverage needs to reinsurers and conduct marketing discussions with reinsurers
  - Optimize reinsurance placement process through streamlined processes, management of stakeholder engagement, enhanced use of data and analytics
  - Lead the Reinsurance Security Committee. Develop recommendations for approved reinsurers and determine which reinsurers to use on reinsurance placements
- Establish and monitor appropriate ceded and assumed reinsurance reports, KPIs, KRIs and perform risk assessments as needed
- Assist accounting with reinsurance transactions, the recovery of reinsurance claims, and with the pursuit of the past due balance owed by the reinsurer
- Prepare reports for internal and external stakeholders such as Board Risk Committee, ORSA for Department of Insurance, Schedule F, etc.
- Own and maintain reinsurance process and internal control documentation and provide quarterly attestation

## Key Accountabilities:

- Collaborate with LOB Presidents and Program teams to ensure individual business unit placements and renewals are effective, timely, and accurate

- Standardize reinsurance “encyclopedia” and maintain updated data included therein; assist with creation of data capture/warehousing environment that will include all key RI data elements
- Develop and maintain process for approved reinsurers
- Chair the Reinsurance Security Review Committee
- Stakeholder in DuckCreek strategy and implementation for reinsurance module

**Experience:**

- Education – Bachelor’s degree required
- Leadership and practical knowledge in underwriting of P&C as well as financial lines
- Analytical knowledge and skills of capital modelling, cat modelling and pricing models
- Financial analysis of reinsurers
- Working knowledge of treaty reinsurance including reinsurance contract language including market standards
- Alternative reinsurance structures

At Core Specialty we believe that our employees are our most important asset. Helping our employees and their families achieve and maintain good health – physical, emotional, and financial – is the reason Core Specialty offers extremely rich and affordable benefits including, but not limited to medical, dental, vision, and life insurances; short and long-term disability; a Company-match of 100% of a 6% contribution 401(k) plan; an Employee Assistance Plan; Health Savings Account, Flexible Spending Account, Health Reimbursement Account, and gym reimbursement.