



Sr. Marine Underwriter
Cincinnati, OH



CORE
SPECIALTY

THE CORE SPECIALTY ADVANTAGE

Core Specialty offers a diversified range of property and casualty insurance products for small to mid-sized businesses. From underwriting offices spanning the U.S., the Company focuses on niche markets, local distribution, and superior underwriting knowledge, offering traditional as well as innovative insurance solutions to meet the needs of its customers and brokers. Core Specialty is an insurance holding company operating through StarStone Specialty Insurance Company, a U.S. excess and surplus lines insurer, and StarStone National Insurance Company, a U.S. admitted markets insurer. The Company is rated A- (Excellent) by AM Best.

CONTACT US

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CORE SPECIALTY

Essential Duties and Responsibilities: (Position based in Cincinnati, OH)

Underwrite a Marine and Energy book of business. Job entails marketing, analyzing risks along with setting terms and conditions of a contract. An underwriter is expected to produce business and make an underwriting profit for the company.

Key Accountabilities/Deliverables:

- Marketing, producing accounts, understanding Marine and Energy exposures, knowing how to price account and the policy forms to use. The underwriter must make sure he writes his business within the reinsurance guidelines. The goal is to write a growing profitable book of business.
- Assist with a brokerage operations
- Expected to travel more to market.
- Must have a strong working relationship with the broker market in the Seattle/ NorthWest USA region.
- Must understand the Lines of business, forms and pricing the exposures written.
- Must be able to work as a team member, including the USA Marine Team in NY. Communication skills are needed.
- Must be disciplined and conservative to maintain an underwriting standard of writing quality business at a profitable level.
- Must be able to understand, control, and monitor the aggregation of exposures. Since we work in a global environment we must control the aggregations with our StarStone underwriters throughout the world

Key Outputs:

- Must see a flow of business in from brokers.
- Must analyse risks.
- Must set proper terms and conditions including pricing to make an underwriting profit.
- Must never exceed the aggregation limits set by management.
- Must work within the parameters of our reinsurance treaty.

Experience:

- 5 Plus years' experience in Marine Underwriting
- Strong understanding of the different lines of business in the Marine space.
- Strong knowledge of the Seattle/ NorthWest US Region with working relationships with the broker market.
- Strong understanding of the different policy forms for each line of business

At Core Specialty we believe that our employees are our most important asset. Helping our employees and their families achieve and maintain good health – physical, emotional, and financial – is the reason Core Specialty offers extremely rich

and affordable benefits including, but not limited to medical, dental, vision, and life insurances; short and long-term disability; a Company-match of 100% of a 6% contribution 401(k) plan; an Employee Assistance Plan; Health Savings Account, Flexible Spending Account, Health Reimbursement Account, and gym reimbursement.