



**SMALL MARINE
BUSINESS
WORKERS'
COMPENSATION**

APPETITE GUIDE

THE CORE SPECIALTY ADVANTAGE

Core Specialty provides Workers' Compensation coverage for a range of industries, from energy and maritime businesses to high-hazard operations with the potential for severe injury. We also cover cross-state, multijurisdictional exposures in a single policy.

We have the knowledge and expertise to help businesses with unusual exposures maximize value from even the most complex risks. We transact business throughout the U.S., either directly with clients or through partnerships with independent agents, managing general underwriters and select wholesale brokers.

SUBMISSION GUIDELINES

Eligible Classes

- Marine Construction
- Shipbuilding and Repair
- Stevedoring
- Terminals
- Marine Fabricators
- Pilot Services
- Towing Services / Tugs
- Oil & Gas Service Contractors
- Millwrights – Crane Maintenance
- Pleasure Craft / Yacht Builders
- Marinas

Territory Available

- All 50 states including Washington DC

Coverages Available

- State Act Workers' Compensation
- U.S. Longshore and Harbor Workers' Compensation, including all Federal Extensions
- Maritime Employers Liability (Incidental)
- Basis Only) - \$1,000,000 limit

Restricted Classes (Do Not Submit)

- Asbestos or Lead Abatement
- Demolition Contractors
- Diving (if more than incidental)
- Employee Leasing/Temp Agencies/ PEOs
- Sandblasters
- Ship Breaking
- Tank Cleaning
- Catering Contractors
- No new ventures, risk must have three years of experience

Submission Requirements

- ACORD Workers' Compensation application
- Currently valued loss runs for five prior years
- Ex Mod between .60 and 1.50

Programs

- Guaranteed Cost

MINIMUM PREMIUM: \$10,000 EAP

MAXIMUM PREMIUM: \$100,000 EAP

(No required USL&H payroll. However, the risk must be marine related or the account requires USL&H endorsement, even on an "if any" basis).

PAPER

Core Specialty offers Workers' Compensation coverage from StarStone National Insurance Company.

CONTACT US

For more information, please contact:

ALL RISK, LTD

MARY ANN CALKINS

Marine Underwriting Manager

t: 253 267-6056

e: mcalkins@allrisks.com

RICHARD LANG

AVP-Marine

t: 800 366-5810 Ext: 3094

e: Rlang@allrisks.com

INTERNATIONAL SPECIAL RISK

DAVID B. LEMAY

SVP

t: 804 253-1320

e: dlemay@isr-insurance.com

ROBIN COTTRELL

AVP

t: 804 253-1317

e: rcottrell@isr-insurance.com

WORLDWIDE FACILITIES, LLC

LOREN HENRY

Broker

t: 619 541-4265

e: LHenry@wwfi.com

RYAN C. RISKE

VP

t: 213 236-4537

e: Rriske2@wwfi.com